

LARISA A. HEIPHETZ

Department of Psychology
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EDUCATION

- Harvard University, Cambridge, MA 2013
PhD in Psychology
Dissertation: “The Influence of Beliefs on Children’s and Adults’
Cognition and Social Preferences”
Committee: Mahzarin R. Banaji, Elizabeth S. Spelke, James Sidanius,
Deborah Kelemen
- Harvard University, Cambridge, MA 2010
AM in Psychology
- The Pennsylvania State University, University Park, PA 2008
BA in Psychology with Honors and High Distinction
Honors Thesis: “Pay No Attention to the Woman Behind the
Curtain: The Effects of Gendered Language on Memory”
Advisor: Theresa K. Vescio

EMPLOYMENT

- Assistant Professor, Department of Psychology, Columbia University 2016-
Post-Doctoral Fellow, Department of Psychology, Boston College 2013-2016

ADDITIONAL TRAINING

- Data Analysis Training Institute of Connecticut HLM Workshop 2011

GRANT FUNDING

- The Science and Imagination of Living Generously (Indiana University Lilly School of
Philanthropy, re-granting program from The John Templeton Foundation): “The
Relationship between Generosity and Moral Essentialism” (\$40,000). July 1, 2016 – June
30, 2017. PI: L. Heiphetz.
- The John Templeton Foundation: “A Social Cognitive Developmental Approach to Folk
Representations of God’s Mind” (\$261,130). September 1, 2014 – February 28, 2017.
Investigators: L. L. Young, A. Waytz, L. Heiphetz. Consultant: J. D. Lane.

National Science Foundation Social, Behavioral, and Economic Sciences Post-Doctoral Fellowship: “The Origins and Social Consequences of Moral Realism” (\$211,166). July 1, 2014 – June 30, 2016.

SELECTED FELLOWSHIPS, HONORS, AND AWARDS

American Psychological Association Division 7 (Developmental Psychology) Dissertation Award	2015
Society for Research in Child Development Student Travel Award	2013, 2015
Harvard Graduate Student Council Conference Travel Grant	2013
National Academy of Education/Spencer Dissertation Fellowship	2012-2013
Charlotte W. Newcombe Doctoral Dissertation Fellowship (finalist)	2012
Biddle Fund Research Grant, Harvard University	2012
Merit/Graduate Society Term-Time Research Fellowship, Harvard University	2012
Mind/Brain/Behavior Graduate Student Award, Harvard University	2011
Association for Psychological Science Student Research Award	2011
American Psychological Foundation/Council of Graduate Departments of Psychology Graduate Research Scholarship	2010
American Psychological Association Division 36 (Psychology of Religion and Spirituality) Student Research Award	2010
National Science Foundation Graduate Research Fellowship	2008-2011
Gerard A. Hauser Prize, The Pennsylvania State University (for best overall Undergraduate Research Exhibit poster)	2007
Psi Chi Chapter Undergraduate Research Award The Pennsylvania State University	2007
Undergraduate Summer Discovery Research Grant The Pennsylvania State University	2007
Schreyer Honors College Summer Research Scholarship The Pennsylvania State University	2005

PUBLICATIONS

Heiphetz, L., & Young, L. L. (In press). Can only one person be right? The development of objectivism and social preferences regarding widely shared and controversial moral beliefs. *Cognition*.

Heiphetz, L., Strohminger, N., & Young, L. L. (In press). The role of moral beliefs, memories, and preferences in representation of identity. *Cognitive Science*.

Heiphetz, L., Lane, J. D., Waytz, A., & Young, L. L. (2016). How children and adults represent God’s mind. *Cognitive Science*, *40*, 121-144. doi: 10.1111/cogs.12232

Heiphetz, L., Spelke, E. S., & Young, L. L. (2015). In the name of God: How children and adults judge agents who act for religious versus secular reasons. *Cognition*, *144*, 134-149. doi: 10.1016/j.cognition.2015.07.017

Heiphetz, L. (2014). Combining diverse methods in one research program: The example of social and developmental psychology. In P. Brindle (Ed.), *SAGE cases in methodology*. Thousand Oaks, CA: Sage.

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2014). The formation of belief-based social preferences. *Social Cognition, 32*, 22-47. doi: 10.1521/soco.2014.32.1.22

Heiphetz, L., Spelke, E. S., Harris, P. L., & Banaji, M. R. (2014). What do different beliefs tell us? An examination of factual, opinion-based, and religious beliefs. *Cognitive Development, 30*, 15-29. doi: 10.1016/j.cogdev.2013.12.002

Heiphetz, L., & Young, L. L. (2014). What does crying mean? A social cognitive developmental perspective on moral judgment. *Behaviour, 151*, 315-335. doi: 10.1163/1568539X-00003131 [Reprinted in F.B.M. de Waal, P. S. Churchland, T. Pievani, & S. Parmigiani (Eds.), *Evolved Morality: The Biology and Philosophy of Human Conscience*, 2014, Leiden, The Netherlands: Brill Publishers]

Lai, C. K., Marini, M., Lehr, S. A., Cerruti, C., Shin, J. L., Joy-Gaba, J. A., Ho, A. K., Teachman, B. A., Wojcik, S. P., Koleva, S. P., Frazier, R. S., **Heiphetz, L.**, Chen, E., Turner, R. N., Haidt, J., Kesebir, S., Hawkins, C. B., Schaefer, H. S., Rubichi, S., Sartori, G., Dial, C. M., Sriram, N., Banaji, M. R., & Nosek, B. A. (2014). Reducing implicit racial preferences: I. A comparative investigation of 17 interventions. *Journal of Experimental Psychology: General, 143*, 1765-1785. doi: 10.1037/a0036260

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2013). Patterns of implicit and explicit attitudes in children and adults: Tests in the domain of religion. *Journal of Experimental Psychology: General, 142*, 864-879. doi: 10.1037/a0029714

Heiphetz, L., Spelke, E. S., Harris, P. L., & Banaji, M. R. (2013). The development of reasoning about beliefs: Fact, preference, and ideology. *Journal of Experimental Social Psychology, 49*, 559-565. doi: 10.1016/j.jesp.2012.09.005

Banaji, M. R., & **Heiphetz, L.** (2010). Attitudes. In D. T. Gilbert & S. T. Fiske (Eds.), *Handbook of social psychology* (pp. 353-393). Hoboken, NJ: John Wiley & Sons.

Vescio, T. K., Gervais, S. J., **Heiphetz, L.**, & Bloodhart, B. (2009). The stereotypic behaviors of the powerful and their effect on the relatively powerless. In T. Nelson (Ed.), *The handbook of prejudice* (pp. 247-266). New York, NY: Psychology Press.

Heiphetz, L., & Vescio, T. K. (2008). Discrimination. In N. Salkind (Ed.), *The encyclopedia of educational psychology* (pp. 258-261). Thousand Oaks, CA: Sage.

CONFERENCE PRESENTATIONS: TALKS

Heiphetz, L., Lane, J. D., Waytz, A., & Young, L. L. (2017, January). *Children's and adults' reasoning about God's moral beliefs*. Paper to be presented at the annual meeting of the

Society for Personality and Social Psychology. San Antonio, TX.

Heiphetz, L. (2016, October). *Children's and adults' essentialist perceptions of offenders*. Paper presented at the annual meeting of the Society of Experimental Social Psychology. Santa Monica, CA.

Heiphetz, L., Gelman, S. A., & Young, L. L. (2016, June). *The essence of beliefs: Children's and adults' perceptions of the biological nature and immutability of opinions, religious beliefs, and factual beliefs*. Paper presented at the annual meeting of the Society for Philosophy and Psychology. Austin, TX.

Theriault, J., Waytz, A., **Heiphetz, L.,** & Young, L. L. (2016, June). *The mind behind meta-ethics: Perceptions of moral objectivity and subjectivity rely on theory of mind*. Paper presented at the annual meeting of the Society for Philosophy and Psychology. Austin, TX.

Honorable Mention: William James Prize

Heiphetz, L., & Young, L. L. (2016, May). *"Criminals are born, not made": The relationship between biological conceptions of criminality and attitudes toward offenders*. Paper presented at the annual meeting of the Association for Psychological Science. Chicago, IL.

Heiphetz, L., & Young, L. L. (2016, January). *Essentialist judgments of criminality predict punitive attitudes toward offenders*. Paper presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

Heiphetz, L. (2015, August). *Religious beliefs, as viewed by children and adults*. Paper presented at the annual meeting of the American Psychological Association. Toronto, Canada.

Heiphetz, L., & Young, L. L. (2015, June). *How children and adults perceive distinctions within the moral domain*. Paper presented at the annual meeting of the Society for Philosophy and Psychology. Durham, NC.

Heiphetz, L., Strohminger, N., & Young, L. L. (2015, March). *Children's and adults' reasoning about identity: Perspectives from psychology and philosophy*. Paper presented at the biennial meeting of the Society for Research in Child Development. Philadelphia, PA.

Heiphetz, L., Strohminger, N., & Young, L. L. (2015, February). *The development of reasoning about identity*. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2013, November). *"Do all to the glory of God": The influence of religious beliefs on evaluations of secular behaviors*. Paper presented at the annual meeting of the Society for the Scientific Study of Religion. Boston, MA.

- Heiphetz, L.**, Spelke, E. S., Harris, P. L., & Banaji, M. R. (2013, April). *Are religious beliefs objectively true? Children's and adults' unique reasoning about beliefs concerning the supernatural*. Paper presented at the biennial meeting of the Society for Research in Child Development. Seattle, WA.
- Heiphetz, L.**, Spelke, E. S., & Banaji, M. R. (2013, January). *The relationship between religious beliefs and moral judgment*. Paper presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Heiphetz, L.**, Spelke, E. S., & Banaji, M. R. (2012, January). *The development of belief-based social preferences*. Paper presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Theriault, J., Waytz, A., **Heiphetz, L.**, & Young, L. L. (2012, December). *Facts, preferences, and morals: What's the difference?* Paper presented at the inaugural Social Brain Science Symposium. Harvard University, Cambridge, MA.
- Heiphetz, L.** (2011, May). *Children prefer those who share their beliefs*. Paper presented at the annual meeting of the Association for Psychological Science. Washington, DC.
- Heiphetz, L.**, Spelke, E. S., & Banaji, M. R. (2011, March). *Reasoning about mental states: The example of religion*. Paper presented at the Religion and Spiritual Development Pre-Conference at the biennial meeting of the Society for Research in Child Development. Montreal, Canada.
- Heiphetz, L.**, Spelke, E. S., Harris, P. L., & Banaji, M. R. (2011, March). *Non-observable thoughts about non-observable entities: The development of reasoning about religious, factual, and preference-based beliefs*. Paper presented at the annual meeting of the Eastern Psychological Association. Cambridge, MA.
- Heiphetz, L.**, Spelke, E. S., Harris, P. L., & Banaji, M. R. (2011, January). *Is God more like green or more like germs? Children's and adults' reasoning about religious, factual, and preference-based beliefs*. Paper presented at the Psychology of Religion and Spirituality Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Vescio, T. K., Fiske, S. T., & **Heiphetz, L.** (2008, February). *Hear no evil: The effects of gendered speech patterns on memory for discussion contributions*. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.

CONFERENCE PRESENTATIONS: POSTERS

- Heiphetz, L.**, & Young, L. L. (2015, August). *Children's reasoning about peers who share their beliefs*. Poster presented at the annual meeting of the American Psychological Association. Toronto, Canada.

Theriault, J., Waytz, A., **Heiphetz, L.**, & Young, L. L. (2015, April). *Disrupting right temporoparietal junction using transcranial magnetic stimulation changes perceptions of moral objectivity*. Poster presented at the annual meeting of the Social and Affective Neuroscience Society. Boston, MA.

Winner: SANS Poster Award

Heiphetz, L., & Young, L. L. (2014, February). *Is religion unique? The development of reasoning about religious and non-religious beliefs*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.

Theriault, J., Waytz, A., **Heiphetz, L.**, & Young, L. L. (2014, February). *Mindless morals: Agreeable moral statements recruit reduced activity in the social brain*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.

Heiphetz, L., Spelke, E. S., Young, L. L., & Banaji, M. R. (2013, October). *Children's and adults' differing evaluations of religiously- and secularly-motivated behaviors*. Poster presented at the biennial meeting of the Cognitive Development Society. Memphis, TN.

Heiphetz, L. (2013, April). *The fourth R: Developing notions of religious diversity*. Poster presented at the annual meeting of the American Educational Research Association. San Francisco, CA.

Theriault, J., Waytz, A., **Heiphetz, L.**, & Young, L. L. (2013, April). *fMRI evidence for whether morals are processed like facts or preferences*. Poster presented at the annual meeting of the Cognitive Neuroscience Society. San Francisco, CA.

Heiphetz, L., Spelke, E. S., Harris, P. L., & Banaji, M. R. (2012, May). *Reasoning about beliefs from childhood to adulthood*. Poster presented at the annual meeting of the Association for Psychological Science. Chicago, IL.

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2011, October). *The influence of invisible mental states on children's social preferences*. Poster presented at the biennial meeting of the Cognitive Development Society. Philadelphia, PA.

Bartoshuk, L., Bohannon, J., Cahill, D., Cogan, E., **Heiphetz, L.**, Hobbs, K., Hudson, S., Lincoln, S. H., Lorig, T., Marten, R., McGee, H., Parker, S., Sims, C., Tully, L., & Zellner, D. (2011, May). *Miracle fruit and flavor: An experiment performed at APS 2010*. Poster presented at the annual meeting of the Association for Psychological Science. Washington, DC.

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2011, May). *Children prefer those who share their beliefs*. Poster presented at the annual meeting of the Association for Psychological Science. Washington, DC.

Winner: APS Student Research Award

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2010, May). *Christian children's explicit and*

implicit religious preferences. Poster presented at the annual meeting of the Association for Psychological Science. Boston, MA.

Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2010, January). *Implicit and explicit religious preferences*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, NV.

Heiphetz, L., Dial, C., Nosek, B., & Banaji, M. R. (2009, May). *Multiracials may be extra egalitarian: Evidence from the Implicit Association Test*. Poster presented at the annual meeting of the Association for Psychological Science. San Francisco, CA.

Heiphetz, L., Vescio, T. K., & Fiske, S. T. (2008, February). *Pay no attention to the woman behind the curtain: The effects of tentative and direct language on memory*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.

Gervais, S. J., Vescio, T. K., & **Heiphetz, L.** (2006, January). *Stereotype threat and stereotype lift in male and female leaders and their consequences for self-stereotyping and subordinate stereotyping*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Palm Springs, CA.

SYMPOSIA CHAIRED

Punishment in life and law: New perspectives from psychology. (2016, October). Society of Experimental Social Psychology. Santa Monica, CA.

Psychological perspectives on criminal (in)justice. (2016, January). Society for Personality and Social Psychology. San Diego, CA.

New perspectives on the development of essentialist thought. (2015, March). Society for Research in Child Development. Philadelphia, PA.

Bringing thought experiments to life: Perspectives on the essence of identity from psychology and philosophy. (2015, February). Society for Personality and Social Psychology. Long Beach, CA. Co-chair: Adam Waytz.

What is real, and how do we know? The development of reasoning about the supernatural. (2013, April). Society for Research in Child Development. Seattle, WA.

The origins of moral cognition and pro-social behavior. (2013, January). Society for Personality and Social Psychology. New Orleans, LA.

The growing pains of intergroup bias: Using developmental methods to illuminate the origins of prejudice. (2012, January). Society for Personality and Social Psychology. San Diego, CA.

INVITED TALKS

Cognition Seminar, Brown University	2017 [forthcoming]
Psychology of Religion and Spirituality Workshop, Oceanside, CA	2016
Moral Psychology Research Group, Cambridge, MA	2016
Current Work in Developmental Psychology Series, Yale University	2015
Alumni Education Program, Boston College	2015
Beyond Conflict Conference, MIT	2015
Intergroup Neuroscience Lab, Harvard University	2015
The John Templeton Foundation Retreat, La Jolla, CA	2015
Judgment and Decision Making Lab, Harvard University	2014
Boston Children's Museum	2013, 2014
Child Cognition Lab, Boston University	2013
National Academy of Education/Spencer Fellows Spring Retreat, Washington, DC	2013
Boston Area Moral and Social Cognition Discussion Group, Boston University	2013
Center for Childhood and Youth Studies, Salem State University	2012
Morality Lab, Boston College	2012
Social Cognitive Neuroscience Lab, MIT	2012
Yale-Harvard Social Cognitive Development Workshop	2010, 2011, 2013
Developmental Psychology Area, Boston University	2010
Mind, Brain, and Behavior Colloquium, Harvard University	2010
Soldiers Field Park Children's Center, Cambridge, MA	2009

TEACHING EXPERIENCE

- At Columbia University: Introduction to Social Cognition (undergraduate lecture; to be taught for first time in Spring 2017); Seminar in Moral Psychology (combined graduate and undergraduate seminar)
- At Boston College (Guest Lecturer): Current Topics in Moral Psychology (undergraduate seminar); Developmental Psychology (undergraduate lecture); Psychology of Morality (undergraduate lecture)
- At The Suffolk County House of Correction: Psychology Research that Matters (undergraduate seminar)
- At Harvard University (Graduate Teaching Fellow): Psychological Science (undergraduate lecture with weekly discussion sections); Social Psychology (undergraduate lecture with weekly discussion sections); Sophomore Tutorial (undergraduate seminar)
- At The Pennsylvania State University (Undergraduate Teaching Assistant): Psychology of Gender (undergraduate seminar)

PROFESSIONAL SERVICE

Ad hoc reviewer

Grants: NSF (2016)

Professional organizations: Association for Psychological Science RISE Research Award (2013), Society for Personality and Social Psychology Student Travel Award (2015), Society for Philosophy and Psychology annual meeting submissions (2016)

Journals and presses: *American Journal of Psychology, Behavioral and Brain Sciences, Child Development, Cognition, Cognitive Science, Current Directions in Psychological Science, Developmental Psychology, Developmental Science, European Journal of Social Psychology, European Psychologist, International Migration Review, Journal of Cognitive Psychology, Journal of Social and Personal Relationships, Journal for the Cognitive Science of Religion, MIT Press, Philosophical Psychology, Political Psychology, Proceedings of the National Academy of Sciences, Psychological Science, Psychology of Religion and Spirituality, Social Cognitive and Affective Neuroscience*

Mentor, The Pennsylvania State University (for psychology majors)	2013-2016
Harvard University Social Area Search Committee, Student Representative	2012-2013
Harvard University Subject Pool Committee, Student Representative	2010-2011
Co-founder, Interdisciplinary Workshop on the Study of Religion	2009-2012